

▶ **Consultant Medical Company**



COMPANY PROFILE 2023

Consultant Medical Company (CMC)

The Bridge To Good Health



OUR » VISION AND MISSION

CMC's Vision is to provide high-quality, efficient medical equipment and laboratory supplies because we believe quality healthcare should be given to all people

Our mission at CMC is to become the leading distributor in Palestine, providing high quality medical equipment and laboratory supplies at affordable prices. This is so that the Palestinian community can be provided with satisfactory and sufficient health products for the overall well-being of each individual. We also seek to provide immediate requests to our customers to promote a higher level of satisfaction.

Our History

Consultant Medical Company (CMC) was established in 2014 after two entrepreneurs with extensive experience in the medical supply field realized that there was an evident gap to fill regarding providing adequate, high-quality medical equipment and laboratory supplies at affordable prices to Palestine's medical sector. They sought to improve service and meet customer needs quickly and consistently by initially opening three offices, one in Hebron (headquarters), Nablus and also in Gaza, to respond quickly to customer demand and be efficient and effective in providing prompt services when requested. They have been successful in this endeavor and seek to improve, update, and provide the best medical care equipment and supplies to the Palestinian community continuously.

Our Strengths

- Providing high quality products to Palestine's medical and laboratory market sector
- Quick and prompt delivery and response to customers
- Providing adequate maintenance and repair services
- Distributing certificated and well-known equipment that meet international guideline
- Regulations to our consumers at reasonable prices.

Our Products

- Clinical and Medical Lab Equipment
- Medical Laboratory Reagents
- General Lab Equipment
- Ultrasounds
- Hospital Beds and Furniture
- Clinical Analyzers
- Laboratory and Medical Disposables
- IVF Product's

General Business Details

- Consultant Medical Company (CMC) was established in 2014.
- Specializes in distributing medical and laboratory equipment and supplies throughout Palestine.
- Provides medical and laboratory services to hospitals, clinics, medical laboratories and private medical practitioners in Palestine.

Contact Details & Information

- Telephone: (+972) 02-2251044
- Fax: (+972) 02-2251095
- Email: cmc@cmc.com.ps
- Website: <https://cmcmmedical.net/>
- Facebook: Consultant Medical Company- CMC
- Address for HQ Office: Halhul Industrial Area- Hebron PO Box



About Us |

Consultant Medical Company (CMC) is a medical distributing company that was established in 2014 and has since been providing the Palestinian market with quality products and services. We specialize in supplying medical equipment, laboratory equipment and medical consumables to hospitals, laboratories, clinics, and other healthcare institutions in the Palestinian Territories.

Our mission is to provide the highest quality products and services to our customers. Our staff is highly experienced in the medical industry, with decades of combined experience in distributing medical products and services. We understand the importance of ensuring the highest quality products and services are provided to our customers.

At CMC, we pride ourselves on our commitment to providing the highest quality products and services to our customers. We are committed to customer satisfaction and strive to provide superior customer service. Our team is highly knowledgeable and experienced in the medical field and can provide support and advice to our customers. We understand the importance of providing quality products and services that meet the needs of our customers.

We offer a wide range of medical products and services, and we strive to continually provide our customers with the highest quality products and services, ensuring that our customers receive only the best products in the market. CMC offers a wide range of medical products and supplies from leading manufacturers, including laboratory instruments, medical consumables, medical equipment, and medical supplies. We also provide specialized services such as medical and laboratory equipment installation, medical and laboratory equipment repair, and medical equipment maintenance.

CMC is committed to providing the highest quality products and services to the Palestinian market. We are passionate about providing our customers with the best possible products and services, ensuring that they receive only the best. We are committed to helping and providing our customers find the right product for their needs. We are committed to providing quality products and services at competitive prices. Our goal is to help our customers find the right products and services that meet their needs and budget. We are dedicated to providing the best customer service in the Palestinian market.

OUR STAFF

Anas Abumayyaleh is the Director and Manager of CMC. He holds a bachelor's degree in Genetic Engineering, from the Science and Technology University in Jordan and dual master's degree in Biotechnology and Business Administration obtained at the University of Sydney. Anas had previously been working for a medical supply company and has a well-established professional reputation and business profile with hospitals, medical laboratories, clinics, etc. He also has collaborated with other companies and brands, such as Biorad, Human, Samsung, Fujinon, Boule Medical, and others. He is highly ambitious and innovative in this field and is fluent in both English and Arabic.

Ziad Al-Jamal is the General Manager of CMC and holds a degree in Medical Technology. He has more than fifteen years of experience in the distribution industry and a very recognizable reputation. He has a very well-experienced profile with strong relations with many customers and clients in the Palestinian region. He has collaborated with numerous companies such as: Bookman, Bio-Rad, Human, Thermo, Boule Medical, Sweden, and others. He also has strong relationships in both the governmental and private sectors in Palestine. He is fluent in Arabic and speaks English very well.





Rawia AlJabary Is the IVF products specialist for the company. She holds a bachelor's degree in Biological Sciences. Rawia is an experienced Embryologist with administrative history, working with different IVF clinics in Jordan, with over fifteen years experience. She works with a team of professionals who apply the latest technologies in order to help people achieve their dream of having a baby. She strives to keep the IVF labs operating according to SOPs and maintains high standards while meeting the regulatory guidelines. Rawia also provides consultation and quality control in the IVF labs. She believes in holistic care and treatment.

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Our Staff consists of highly skilled Biomedical Engineers and applications Specialist with many years of experience in distributing and supplying medical equipment. They additionally have collaborated with companies such as Samsung, Steris USA, and others. Our staff also consists of marketing and sales managers and other competent staffmembers.

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Mr.Ammar AbuMayala
Communication and Relations Coordinator

Field of Study: Financial and accounting sciences
University: Palestine Polytechnic University
Years of Experience: 9 Years

Biomedical Engineering Department

Mrs. Haneen Aburajab
Head of Engineering Department

Field of Study: Electrical Engineering, specialty
Biomedical Engineering
University: Palestine Polytechnic University
Years of Experience: 4 Years



Mr. Mu'taz Tahboub
Service Biomedical Engineer

Field of Study: Electrical Engineering, specialized
Biomedical Engineering
University: Palestine Polytechnic University
Years of Experience: 4 Years



Mr. Anas Aljamal
Service Biomedical Engineer

Field of Study: Electrical Engineering, specialized
Biomedical Engineering
University: Palestine Polytechnic University
Years of Experience: 3 Years



Ms. Deema Halahla
Customer Service Biomedical Engineer

Field of Study: Electrical Engineering, specialized
Biomedical Engineering
University: Palestine Polytechnic University
Years of Experience: 1 Year





Procurement Manager :

Ms. Shaima Anani
Procurement Manager

Field of Study: Master's in clinical Biochemistry
University: Jordan University of Science & Technology
Years of Experience: 2 Years



Human Resources:

Mrs. Fatima Jabareen
Human Resources coordinator

Field of Study: Radiographic Imaging
University: Palestine Ahliya
Years of Experience: 5 Years



Multimedia and Design Department :

Mrs. Shatha AL-Dabbas
Coordinator of Multimedia & Design Department

Field of Study: Multimedia and web design
University: Hebron University
Years of Experience: 1 Year

Accounting Department :

Mr.Mo'men Qasheqesh
Financial Officer

Field of study: Finance and accounting
University: Palestine Polytechnic University
Years of Experience: 6 Years



Ms.Rawand Milhem
Main Accountant

Field of Study: Finance and accounting
University: Hebron University
Years of Experience: 3 Years



Sales Department:



Mr. Yazan Aljabari
Application & Salesperson

Field of Study: Clinical Laboratory Science
University: Hebron University
Years of Experience: 4 Years



Mr. Hazem Alamah
Application & Salesperson

Field of Study: Clinical Laboratory Science
University: Al-Quds University
Years of Experience: 2 Years



Mr. Osama Shamleh
Application & Salesperson

Field of Study: Clinical Laboratory Science
University: Al-Najah University
Years of Experience: 1 Year



Mr. Waseem Abumayyaleh
Warehouse Guard

Years of Experience: 6 Years

Our Maintenance Strategy

CMC is committed to providing our customers with the best possible service. We have a dedicated team of professional staff of medical technicians and Biomedical engineers, who are on hand to assist our customers with any enquiries or questions they may have in short notice. We also offer our customers personalized service, with our staff providing expert advice and assistance with any medical product or service.



Our Values

- Collaboration
- Innovation
- Quality care and service
- Integrity
- Respect
- Contribution

CMC's Sale Strategy

Our sales strategy is focused to meet customer demands efficiently and effectively. Being that this market sector is highly competitive, our strategy is prompt and understand all the technological updates in the medical field to fill the Palestinian market with innovative and quality products and services. Our sales advantages is that we provide the best price for the product and look to maintain customer satisfaction to maintain loyalty and trust from our customer. CMC offers many sales promotions and constantly continues to market its products and services to potential customers. CMC also participates in tenders to gain marketing and publicity from the products it provides.





CMC Cares for People

CMC cares for people because it assures to provide a highly skilled and qualified staff of engineers, application specialists, sales representatives and management. They are involved in all aspects of the business from the marketing, sales, services and management team. CMC assures its staff to possess teamwork qualities with familial and respectable values to meet customer requests.

CMC Shares its products to provide information and knowledge with local and international individuals in the health sector. CMC contributes to the Palestinian market to inform them of newly developed and technological products available so their healthcare quality is improved.



Recent Health Facilities Projects

CMC has maintained its promise to provide high quality products and devices to serve the health facilities in the Palestinian market.



Supplying at installing Baby Cots at Al-Israa Specialized Hospital



Hebron University: Medical Electric Bed and Emergency Trolley installation at the Faculty of Nursing at Hebron University



Al-Makassed Hospital: Supplying and installing the SonoStar Ultrasound at Al-Makassed Hospital in Jerusalem



CRS Project: Furniture Equipping and distributing throughout the state



Emergency Trolley installations at Al-Najah National University

CMC Cares for its Customers

CMC's care caters to all private hospitals, medical centers, and private laboratories. Additionally, CMC collaborates with doctors' specialty clinics and physiotherapy centers as well. CMC works with governmental and public hospitals in addition to the other healthcare facilities. Here, we mention some of our customers in Palestine. Some of our customers include:

AI-Ahli Hospital – Hebron



AI-Razi Hospital- Jenin



Palestine Red Crescent Society
(PRCS)



Specialized Medical Laboratory- Hebron



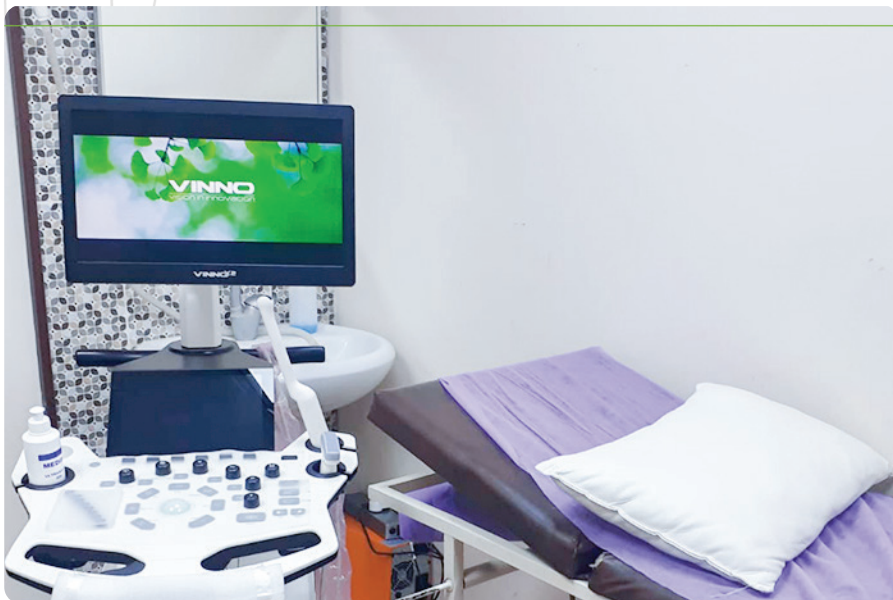
Al-Sharabati Medical Laboratory- Hebron



AI - Mezan Hospital- Hebron



Nablus Medical Complex



Royal Medical Laboratory - Hebron



Palestinian Medical Relief Society - Ramallah



AI-Rashad Medical lab - Hebron

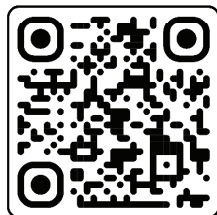


- ✓ Augusta Victoria Hospital – Jerusalem
- ✓ Al Istishari Arab Hospital – Ramallah
- ✓ PECDAR
- ✓ Beit Jala Hospital – Bethlehem
- ✓ Palestine Medical Complex – Ramallah
- ✓ Musallam Hospital – Ramallah
- ✓ A-Najah Hospital – Nablus
- ✓ Al-Etihad Hospital – Nablus
- ✓ Al-Amal Hospital – Jenin
- ✓ Al-Zakah Hospital- Tulkarem



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www.cmcmmedical.net



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